



Role description

Senior Associate, Real Estate
London or Liverpool

The opportunity for you

Executive summary

The Senior Associate will work principally with partners, associates, trainees and paralegals within the Real Estate Group, and on a range of matters as detailed below.

Key responsibilities

The main duties will include:

- Advising on and negotiating licences to assign, to underlet and for alterations.
- Advising on and negotiating agreements for lease. The agreements may be conditional on landlord/tenant works and/or planning consent. This will involve liaising with our planning and construction teams;
- Advising on and negotiating leases. This will be a mixture of acting for Landlord's in relation to investment properties and for tenant occupiers;
- Advising on and negotiating deeds of variation;
- Advising on and negotiating rent deposit deeds;
- Advising on and negotiating sale contracts for freehold and leasehold sites. These include conditional sales (again involving our planning and construction teams) and, more often than not, sale agreements for properties which are subject to leases;
- Assisting with portfolio sales as part of a wider real estate team. Including reporting and involvement in the main sale contract which may be an asset sale or share sale agreement;
- Dealing with the lender in relation to the financing of a purchase. This would involve dealing with reports/certificates of title and liaising with our finance team. The finance team will handle the finance documents.

The Senior Associate will also:

- Manage a number of matters at the same time and will supervise work of trainees and paralegals.

Job title

Senior Associate, Real Estate

Recruiting manager

Paul Lawrence / Michael Helfgott

Department

Real Estate

Working hours

Monday to Friday (09:30 – 17:30)

Working at least 3 days a week from our offices.

Location

London or Liverpool

Perm/FTC

Permanent

Salary

Competitive

Working pattern

Taylor Wessing supports agile working, and the Talent Acquisition team would happily have conversations with potential candidates about how we could support agile or flexible working needs.

The opportunity for you

Knowledge, skills & experience

The ideal candidates will have 5+PQE from a top tier Real Estate practice and have a breadth of Commercial Property experience.

The following experience/skills are essential:

- Strong personal and communication skills
- Excellent analytical and drafting skills
- Excellent time management and organisational skills
- A commercial focus
- A proven track record in business development
- A high level of client contact and previous responsibility for client files – you will be client facing and given opportunities to liaise directly with clients on a day to day basis and in meetings.
- Strong academics and technical ability
- Ability to provide a high level of client service
- You must be willing to learn; continuing to develop your skills and standing as a legal professional.



Real Estate

Taylor Wessing's Real Estate practice is a dynamic and exciting group with an extensive track record of having advised on some of the most high-profile deals to have come to the market in recent years. We have the capacity, experience and capability to advise in relation to all of our clients' real estate needs, including owner-occupier, development, investment and management issues. We can service deals of any size or complexity.

We are one of the most highly regarded real estate practices providing expert advice across a whole range of commercial property activities. Our international offices work closely together to facilitate cross border investments from our clients around the world. Our market leading reputation is widely acknowledged in the industry with our Real Estate team having won a number of industry awards and these accolades demonstrate the strength of our practice and the innovation that we deliver to our clients.

The team is one of the most-wide ranging in the UK and is recognised as a leader in undertaking work across the whole real estate sector. Our expertise encompasses not only mainstream property law, but also landlord and tenant, construction, real estate disputes, planning and environmental law, tax, corporate structuring and property finance.

Real Estate



Michael Helfgott
Partner, London

[Click to view full CV](#)

Michael is regularly called on by both national and international clients to advise on landmark real estate deals. He specialises in high-value real estate investments and developments.

Michael's clients range from multinationals, financial institutions and substantial property funds, to famous tourist attractions and leading entrepreneurs. Michael regularly works with property developers and investors on major residential and redevelopment schemes across London and the South East.



Victoria Butcher
Partner, London

[Click to view full CV](#)

Victoria is a partner in our Real Estate team. She advises clients on a variety of commercial property and corporate real estate matters, including investment sales, purchases and leases, structured acquisitions and disposals and financing transactions. Victoria frequently advises overseas clients from across Europe, the US and the Middle East on complex, cross-border deals, working closely with our international colleagues.

Victoria has particular expertise in the Hotels and Leisure and Logistics sectors, having advised on large scale hotel and industrial portfolio acquisitions and disposals, the acquisition of hotel trophy assets, restructures, and sale and leaseback transactions.

Real Estate



Mark Rajbenbach
Partner, London

[Click to view full CV](#)

Mark is Co-Head of our International Real Estate group.

Mark has over a decade of experience advising clients on corporate real estate and commercial property matters. He is recognised, among other things, for his client focus and high degree of commercial acumen that allows him to make judgement calls beyond the normal breadth of the legal profession.

Mark guides clients through all aspects of commercial and corporate issues including, investment sales and purchases and leases, structured acquisitions and disposals, real estate joint ventures, and corporate real estate transactions.

Mark also has a particular expertise in the hotels and leisure and logistics sector, where he advises on hotel portfolio sales and purchases, hotel leases and management agreements, and sale and leaseback and sale and management-back transactions.



Paul Lawrence
Partner, London

[Click to view full CV](#)

Paul is Head of the Real Estate group in the UK. He's led on numerous landmark real estate transactions in the UK and internationally. Paul regularly acts for international investors, particularly those in the private wealth sphere. He specialises in property investment and development, property finance and charities.

He speaks English, French, and Spanish.

About us

Taylor Wessing is a global law firm that serves the world's most innovative people and businesses.

Deeply embedded within our sectors, we work closely together with our clients to crack complex problems, enabling ideas and aspirations to thrive. Together we challenge expectation and create extraordinary results. By shaping the conversation in our sectors, we enable our clients to unlock growth, protect innovation and accelerate ambition.

Our UK sector focus



Technology, Media
& Communications



Private Wealth



Real Estate,
Infrastructure & Energy



Life Sciences
& Healthcare

Our areas of expertise

- Banking & Finance
- Brands & Advertising
- Commercial & Consumer Contracts
- Competition, EU & Trade
- Copyright & Media Law
- Corporate Crime & Compliance
- Corporate/M&A & Capital Markets
- Data Protection & Cyber
- Disputes & Investigations
- Employment, Pensions & Mobility
- Environmental, Planning & Regulatory
- Financial Services Regulation
- Information Technology
- Patents & Innovation
- Private Client
- Private Equity
- Projects, Energy & Infrastructure
- Real Estate & Construction
- Restructuring & Insolvency
- Tax
- Venture Capital

Challenge expectation, together

With our team based across Europe, the Middle East, US and Asia, we work with clients wherever they want to do business. We blend the best of local commercial, industry and cultural knowledge with international experience to provide proactive, integrated solutions across the full range of service areas.

1200+ lawyers | **300+** partners | **28** offices | **17** jurisdictions

About us

The way we work

At Taylor Wessing, we never settle for average. We're creative thinkers, problem solvers and continuous learners who excel at what we do and believe our best work is still ahead of us. We are a firm that's large enough for you to achieve your ambitions, but connected enough to be a true community.

You are joining an inclusive culture that allows you to be yourself and balance your work and home commitments. You'll gain access to high-end technology, agile processes and the trust to deliver your best work in a flexible way whilst spending the balance of your time with colleagues in our offices.

Employee development and career progression

We are committed to fostering an environment of continuous professional growth. Our dedicated approach to employee development ensures that each member of the firm receives the support and resources necessary to achieve their career aspirations. In line with this commitment, we have tailored development plans that align with both individual goals and our firm's strategic vision.

For a detailed look at these development opportunities and how they can support your career progression, please refer to our [Always Learning Brochure](#). This document will provide an in-depth view of our commitment to skill development and show you the support network available as you advance within Taylor Wessing.

About us

Investing in you | Tailored benefits

Your wellbeing is always our priority and we are proud to offer bold and progressive ways of working alongside an excellent range of benefits and perks designed to support you and your family.

Key benefits

- 25 days' annual leave
- Life assurance
- Group personal pension – salary sacrifice
- Income protection
- In-house and digital GP services

Health and wellness benefits

- Annual wellbeing allowance
- Private medical insurance (individual)
- Health assessments
- Dental insurance
- Critical illness insurance
- Flu vaccinations
- Eye tests
- Employee assistance programme
- GymFlex
- Counselling sessions

Lifestyle benefits

- Enhanced family leave – after one year qualifying service, you are entitled to up to 26 weeks leave full pay if you or your partner give birth or adopt a child
- Salary sacrifice electric car scheme (UK staff only)
- Cycle to work scheme
- Payroll giving
- Technology loan
- Health cash plan
- National Art Pass
- Financial wellbeing support
- Interest free season ticket loan
- Cloud Nine – our subsidised restaurant and coffee bar (London only)

Taylor Wessing in London



Located in central London, our office is a stone's throw from some of the UK's biggest names in technology, fashion and retail, as well as the courts housing the capital's legal profession.

After 15 years of being based in 5 New Street Square, in March 2023 we announced the decision to renew our lease and to invest in a full refurbishment of our office. This will create a modern workspace that supports our future business and sustainability objectives.

While the refurbishment is underway, we've temporarily relocated to Hill House, just a short walk from 5 New Street Square, which we anticipate will reopen in autumn 2025.

Why London?

London is one of the top financial centres in the world and a key international tech hub. Our UK lawyers combine their deep understanding of the law with their outstanding market knowledge to support some of the most innovative businesses across the technology, media and communications, life sciences and healthcare, real estate, infrastructure and energy and private wealth sectors that do business in the capital and beyond.

We thrive on the challenge of keeping ahead of legal and regulatory developments to advise our clients in these dynamic sectors who are pushing the envelope in terms of the products they develop and offer and the business and economic models they operate. Our UK and international strength in M&A, disputes and intellectual property complements our focus on our key sectors.

Our London team

Working alongside our lawyers, teams based in our London office support our UK and international business operations, including:

- IT
- Strategic Digital Ventures
- Finance
- Talent
- Risk
- Business Transformation
- Business Development, Marketing and Communications.

Anyone who works for Taylor Wessing in London becomes part of a fully integrated, UK-wide team. This is a fantastic firm for talented people who are intellectually curious, ambitious and want to work in one of the best cities in the world.

Taylor Wessing in Liverpool



We planted our roots in Liverpool in 2018 and have a permanent presence in Edward Pavilion. Sitting on the vibrant Royal Albert Dock, our investment in this award-winning, state-of-the-art space cemented our commitment to the city and our Liverpool team has grown significantly since.

Why Liverpool?

Liverpool is synonymous with innovation, creativity and dynamism, all of which make it a natural home for us. We're proud to be part of Liverpool's business community alongside many of the technology and pharmaceutical companies that form the core of our client base.

We've built deep ties with the city since opening our Liverpool office, establishing a relationship with Tate Liverpool, supporting local charitable initiatives and schools and working with The Conservation Volunteers to improve local green spaces.

Our Liverpool team

Teams based in our Liverpool office support our UK and international business operations, including:

- IT
- Finance
- Talent
- Risk
- Business Transformation
- Business Development, Marketing and Communications.

We also have a number of lawyers based in our Liverpool office, including members of our Disputes and Investigations, Employment and Real Estate groups, as well as members of our Trade Mark practice and Paralegal Operations team.

Anyone who works for Taylor Wessing in Liverpool becomes part of a fully integrated, UK-wide team. This is a fantastic firm for talented people who are intellectually curious, ambitious and want to work in one of the UK's most famous cities.

Our values

What we stand for

We are a community of independent thinkers, connected by our values and our drive to challenge expectation. Our values shape what we do and how we do it. We have built a team that reflects the firm's core values and which exemplifies inclusivity. To learn more, [click here](#).

Excellence

Creative

Responsible

Team

Integrity

Respect

Acting responsibly, together

We're committed to being a responsible business and taking accountability for our actions.

We have high ethical standards and take care of our people. We're reducing the footprint we leave in nature and engaging with our communities through cultural and charity work. Being a responsible business means we're active members of our broader society, of the legal community, and of our clients' sectors.

Whether it's building an inclusive workplace, reducing our waste or supporting the arts; we're actively working together to build a better business, and a more sustainable world.

Find out more about our responsible business initiatives [online](#).

Read our latest impact report by clicking the link below.



Our Responsible Business
Impact Report 2024

Read the report

Diversity & Inclusion

Mansfield Certification



We are proud to announce that we have achieved Mansfield Rule UK Certification Plus for the 2023–2024 period, reaffirming our dedication to diversity, equity, and inclusion within the legal sector.

We're committed to delivering an inclusive culture and a progressive environment where we empower all our people to lead, learn and grow. The Mansfield Rule keeps us and the wider legal profession accountable for achieving and surpassing these goals; over the last year alone the Mansfield Rule has helped us continue to focus on monitoring our recruitment and promotion activities, as well as improving the diversity of our firm.

We've seen tangible changes in our firm from championing diverse voices across all areas of our business, something we want to see continue to flourish in the years to come and with Mansfield as a key partner in building in an inclusive environment for all.

To read more about this fantastic achievement please [click here](#)

Inclusive Recruitment Charter

Take a look at our new Inclusive Recruitment Charter...

The Charter builds on some of our great initiatives from the last year, like taking part in the 10,000 Black Interns programme, introducing mandatory inclusion training for all our people, and achieving Mansfield Certification Plus.

Learn more about our commitments to being a responsible business by [clicking here](#)

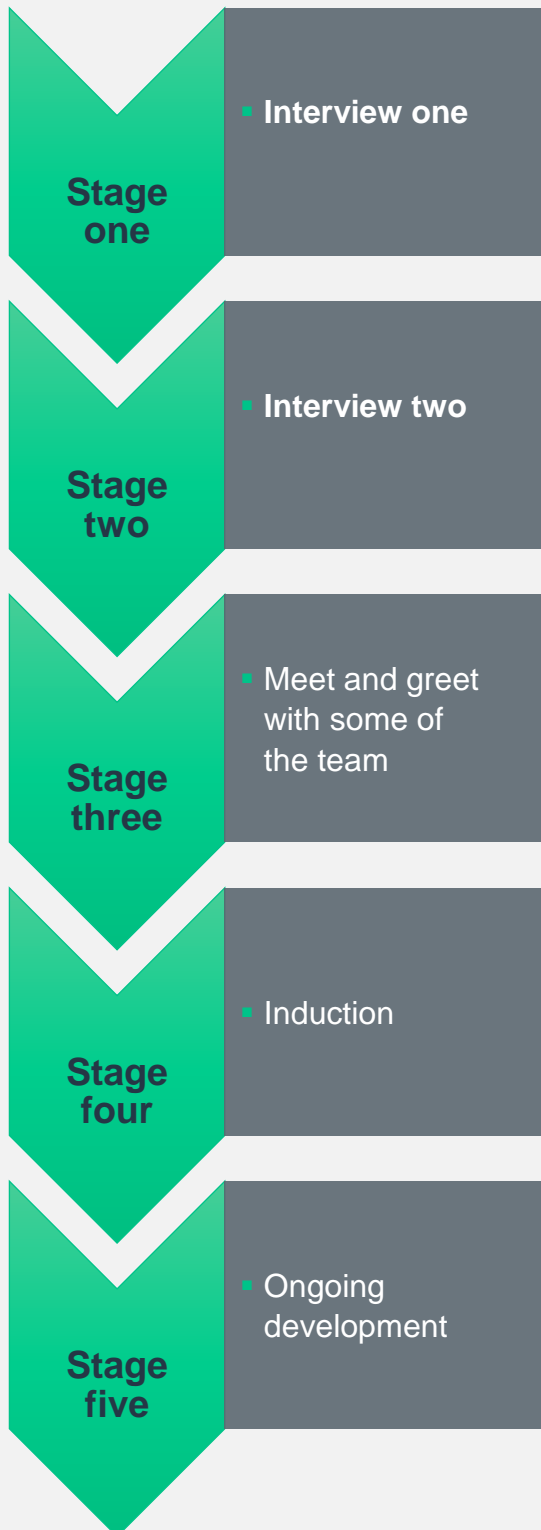
Responsible Business Networks

We embrace individuality and bring diverse teams together, creating an inclusive work environment where all of our talent can flourish. Our inclusion programme has five priority areas, each with partner champions and network groups, in addition to other networks and societies that bring people together within the responsible business programme.

Our current networks include:

- Arts Society
- Balance in Business - our gender balance network
- Cultural Diversity network
- equaliTW - our LGBTQ+ network
- Family Matters network
- Social Mobility network
- Sustainability network
- Wellbeing network

Your recruitment journey



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Please contact us if you require any adjustments to your application or our recruitment process.

2000+ people
1200+ lawyers
300+ partners
28 offices
17 jurisdictions

Argentina*	Buenos Aires	Mexico*	Mexico City
Austria	Klagenfurt Vienna	Netherlands	Amsterdam Eindhoven
Belgium	Brussels	Nicaragua*	Managua
Brazil*	Belo Horizonte Brasilia Rio de Janeiro São Paulo	Panama*	Panama City
Chile*	Santiago de Chile	Poland	Warsaw
China	Beijing Hong Kong Shanghai	Portugal*	Braga Lisbon Porto
Colombia*	Bogotá Bogotá, main office	Puerto Rico*	San Juan
Costa Rica*	Guanacaste San José	Republic of Ireland	Dublin
Czech Republic	Brno Prague	Slovakia	Bratislava
Dominican Republic*	Santo Domingo	South Korea**	Seoul
Ecuador*	Cuenca Guayaquil Manta Quito	Spain*	Barcelona Canary Islands Madrid Pamplona Seville Valencia Vitoria Zaragoza
El Salvador*	San Salvador	UAE	Dubai
France	Paris	Ukraine	Kyiv
Germany	Berlin Düsseldorf Frankfurt Hamburg Munich	United Kingdom	Cambridge Liverpool London
Guatemala*	Guatemala	Uruguay*	Montevideo
Honduras*	San Pedro Sula Tegucigalpa	USA	New York San Francisco
Hungary	Budapest		

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