



# Role description

Corporate Real Estate Associate  
London

# The opportunity for you

## Executive summary

Taylor Wessing is a full-service international law firm, working with clients in the world's most dynamic industries. We take a single-minded approach to advising our clients, helping them succeed by thinking innovatively about their business issues. We support clients wherever they want to do business. Our 26 offices around the world blend the best of local business, industry and cultural knowledge with international experience to provide astutely commercial solutions for our clients.

Our innovative, modern approach is what defines us. Our clients range from promising new start-ups to multinational leaders of industry, with a client base that includes 60% of the world's top 50 brands. In every case, we provide specialised legal advice, backed by a finely-tuned commercial intelligence.

Our growth and success has been achieved by the dedication of our people and our ability to attract and embed new talent that will thrive in our entrepreneurial, forward-thinking environment. We aim to attract a range of individuals with different and diverse skill sets and backgrounds to ensure our firm's continued success.

### OUR VALUES

- Excellence
- Creative
- Responsible
- Team
- Integrity
- Respect

#### Job title

Corporate Real Estate Associate

#### Recruiting manager

Michael Goldberg

#### Department

Corporate

#### Working hours

Monday to Friday (09:30 – 17:30)

Working at least 3 days a week from our offices.

#### Location

London

#### Perm/FTC

Permanent

#### Salary

Competitive

#### Working pattern

We are committed to finding the right person for this role and are open to discussing flexible working patterns.

# The opportunity for you

## Key responsibilities

Advising on:

- The sale and purchase of companies, unit trusts and other entities which own interests in real estate investments, developments and also operating businesses with extensive real estate interests.
- Joint ventures and co-investment arrangements.
- public and private fund raisings.
- Management agreements, promote arrangements, Management Incentive Plans and other incentivisation arrangements.
- Particular focus on real estate, hotels, hospitality and private wealth sectors.

## Knowledge, skill & experience

Candidates must be UK qualified or equivalent, with at least 2 years PQE, coming from a recognised transactional legal practice, with experience in, and a sound understanding of, M&A transactions especially in the real estate sector. Experience of cross-border transactions is also sought.

The following skills/experience/aptitudes are also essential:

- Good knowledge of the real estate sector.
- Hospitality and hotel management agreement and franchising.
- Good commercial acumen.
- Strong technical ability and drafting skills, with and without reference to precedents.
- Desire to assume responsibility for principal associate roles on a transaction.
- The ability to work within and contribute to a strong team.
- Experience of supervising and mentoring trainees and, where appropriate, junior lawyers.
- A focus on business development and building and maintaining client relationships.



# The Team

Taylor Wessing is deeply embedded within its four principal sectors, one of which is Real Estate (with the others being Technology media & communications, Life sciences & healthcare and Private Wealth).

Corporate real estate is a key strategic focus for the firm, both from a corporate and a real estate perspective, and we are keen to continue growing and strengthening the team in this area.

Over the years we have garnered enormous M&A experience in the real estate sector, having acted on deals of all shapes, sizes and descriptions. While each deal is unique, we are confident that we have seen the key issues that arise in all sorts of transactions many times before. We work with many of the largest and most sophisticated clients in the real estate sector. We are part of the corporate department, and also work closely with our colleagues in our large, full service real estate department and across most other departments in the firm. We are an ambitious, collaborative and friendly team.

The Corporate Real Estate team acts on the full range of corporate/ M&A work in the UK and across Europe. Our international experience means our lawyers are familiar with, and understand the varying approaches taken, on cross-border M&A transactions across different jurisdictions.

# The Team



**Michael Goldberg**

Partner, London

[Click to view full CV](#)

Michael focuses his practice on corporate finance, mergers and acquisitions, and capital markets work, with a concentration on the real estate sector.

Michael has advised on many of the largest transactions seen in the real estate sector, including approximately 15 transactions each involving assets of £1 billion or more. He has also advised a broad variety of clients ranging from large corporates, institutions and funds to start up entities and small businesses.



**Edward Story**

Partner, London

[Click to view full CV](#)

Edward acts for private companies, entrepreneurs, and high net worth individuals and families on a wide range of corporate matters. Clients say they value his astute commercial advice.

He advises both UK and international businesses on investment, M&A, corporate real estate, and general corporate and commercial matters. Edward has particular experience in the hospitality, hotels & leisure, and retail sectors.

# The Team



**Richard Bursby**  
Partner, London

[Click to view full CV](#)

Richard is recognised as one of the UK's leading advisers to clients in the hotels and hospitality sector. He is Head of the Hotels & Leisure group. Clients describe Richard as a talented and widely skilled commercial lawyer. They value his industry knowledge and his ability to find solutions on complex deals.

Richard's clients include privately held companies and high net worth individuals, families and entrepreneurs needing advice on international corporate and commercial transactions. He's particularly well-known for his experience on hotel management and franchise agreements, TravelTech and branded residences.



**Lacy Gratton**  
Partner, London

[Click to view full CV](#)

Lacy Gratton is a partner in our corporate team and advises on a wide range of corporate matters, including M&A, joint ventures, fundraisings and complex shareholder arrangements, with a significant focus on corporate real estate transactions and related strategic investments.

Lacy has a broad experience representing majority and minority investors, private equity houses, property developers, family offices, UHNW and overseas funds. In addition to her broad knowledge of all asset classes, Lacy is an integral part of the hospitality and leisure team, which is ranked tier one by Legal500.

# About us

Taylor Wessing is a global law firm that serves the world's most innovative people and businesses.

Deeply embedded within our sectors, we work closely together with our clients to crack complex problems, enabling ideas and aspirations to thrive. Together we challenge expectation and create extraordinary results. By shaping the conversation in our sectors, we enable our clients to unlock growth, protect innovation and accelerate ambition.

## Our UK sector focus



Technology, Media  
& Communications



Private Wealth



Real Estate,  
Infrastructure & Energy



Life Sciences  
& Healthcare

## Our areas of expertise

- Banking & Finance
- Brands & Advertising
- Commercial & Consumer Contracts
- Competition, EU & Trade
- Copyright & Media Law
- Corporate Crime & Compliance
- Corporate/M&A & Capital Markets
- Data Protection & Cyber
- Disputes & Investigations
- Employment, Pensions & Mobility
- Environmental, Planning & Regulatory
- Financial Services Regulation
- Information Technology
- Patents & Innovation
- Private Client
- Private Equity
- Projects, Energy & Infrastructure
- Real Estate & Construction
- Restructuring & Insolvency
- Tax
- Venture Capital

## Challenge expectation, together

With our team based across Europe, the Middle East, US and Asia, we work with clients wherever they want to do business. We blend the best of local commercial, industry and cultural knowledge with international experience to provide proactive, integrated solutions across the full range of service areas.

**1250+** lawyers | **350+** partners | **26** offices | **16** jurisdictions



# About us

## The way we work

At Taylor Wessing, we never settle for average. We're creative thinkers, problem solvers and continuous learners who excel at what we do and believe our best work is still ahead of us. We are a firm that's large enough for you to achieve your ambitions, but connected enough to be a true community.

You are joining an inclusive culture that allows you to be yourself and balance your work and home commitments. You'll gain access to high-end technology, agile processes and the trust to deliver your best work in a flexible way whilst spending the balance of your time with colleagues in our offices.

## Employee development and career progression

We are committed to fostering an environment of continuous professional growth. Our dedicated approach to employee development ensures that each member of the firm receives the support and resources necessary to achieve their career aspirations. In line with this commitment, we have tailored development plans that align with both individual goals and our firm's strategic vision.

For a detailed look at these development opportunities and how they can support your career progression, please refer to our [Always Learning Brochure](#). This document will provide an in-depth view of our commitment to skill development and show you the support network available as you advance within Taylor Wessing.



# About us

## Investing in you | Tailored benefits

Your wellbeing is always our priority and we are proud to offer bold and progressive ways of working alongside an excellent range of benefits and perks designed to support you and your family.

### Key benefits

- 25 days' annual leave
- Life assurance
- Group personal pension – salary sacrifice
- Income protection
- In-house and digital GP services

### Health and wellness benefits

- Annual wellbeing allowance
- Private medical insurance (individual)
- Health assessments
- Dental insurance
- Critical illness insurance
- Flu vaccinations
- Eye tests
- Employee assistance programme
- GymFlex
- Counselling sessions

### Lifestyle benefits

- Enhanced family leave – after one year qualifying service, you are entitled to up to 26 weeks leave full pay if you or your partner give birth or adopt a child
- Salary sacrifice electric car scheme (UK staff only)
- Cycle to work scheme
- Payroll giving
- Technology loan
- Health cash plan
- National Art Pass
- Financial wellbeing support
- Interest free season ticket loan
- Cloud Nine – our subsidised restaurant and coffee bar (London only)

# Taylor Wessing in London



Located in central London, our office is a stone's throw from some of the UK's biggest names in technology, fashion and retail, as well as the courts housing the capital's legal profession.

In 2023, we faced the choice whether to move to a new location in London or stay in 5 New Street Square. We decided to stay and invest in an extensive refurbishment as this would have less of an environmental impact than building and fitting out a brand-new space.

We're now back in 5 New Street Square and we look forward to clients and other guests experiencing our reimagined, modernised and more sustainable premises.

## Why London?

London is one of the top financial centres in the world and a key international tech hub. Our UK lawyers combine their deep understanding of the law with their outstanding market knowledge to support some of the most innovative businesses across the technology, media and communications, life sciences and healthcare, real estate, infrastructure and energy and private wealth sectors that do business in the capital and beyond.

We thrive on the challenge of keeping ahead of legal and regulatory developments to advise our clients in these dynamic sectors who are pushing the envelope in terms of the products they develop and offer and the business and economic models they operate. Our UK and international strength in M&A, disputes and intellectual property complements our focus on our key sectors.

## Our London team

Working alongside our lawyers, teams based in our London office support our UK and international business operations, including:

- IT
- Strategic Digital Ventures
- Finance
- Talent
- Risk
- Business Transformation
- Business Development, Marketing and Communications.

Anyone who works for Taylor Wessing in London becomes part of a fully integrated, UK-wide team. This is a fantastic firm for talented people who are intellectually curious, ambitious and want to work in one of the best cities in the world.

# Our values

## What we stand for

We are a community of independent thinkers, connected by our values and our drive to challenge expectation. Our values shape what we do and how we do it. We have built a team that reflects the firm's core values and which exemplifies inclusivity. To learn more, [click here](#).

Excellence

Creative

Responsible

Team

Integrity

Respect

## Acting responsibly, together

We're committed to being a responsible business and taking accountability for our actions.

We have high ethical standards and take care of our people. We're reducing the footprint we leave in nature and engaging with our communities through cultural and charity work. Being a responsible business means we're active members of our broader society, of the legal community, and of our clients' sectors.

Whether it's building an inclusive workplace, reducing our waste or supporting the arts; we're actively working together to build a better business, and a more sustainable world.

Find out more about our responsible business initiatives [online](#).

Read our latest impact report by clicking the link below.



**Our Responsible Business  
Impact Report 2024**

[Read the report](#)

# Diversity & Inclusion

## Mansfield Certification



We are proud to announce that we have achieved Mansfield Rule UK Certification Plus for the 2024–2025 period, reaffirming our dedication to diversity, equity, and inclusion within the legal sector.

We're committed to delivering an inclusive culture and a progressive environment where we empower all our people to lead, learn and grow. The Mansfield Rule keeps us and the wider legal profession accountable for achieving and surpassing these goals; over the last year alone the Mansfield Rule has helped us continue to focus on monitoring our recruitment and promotion activities, as well as improving the diversity of our firm.

We've seen tangible changes in our firm from championing diverse voices across all areas of our business, something we want to see continue to flourish in the years to come and with Mansfield as a key partner in building in an inclusive environment for all.

## Inclusive Recruitment Charter

Take a look at our new Inclusive Recruitment Charter...

The Charter builds on some of our great initiatives from the last year, like taking part in the 10,000 Black Interns programme, introducing mandatory inclusion training for all our people, and achieving Mansfield Certification Plus.

Learn more about our commitments to being a responsible business by [clicking here](#)

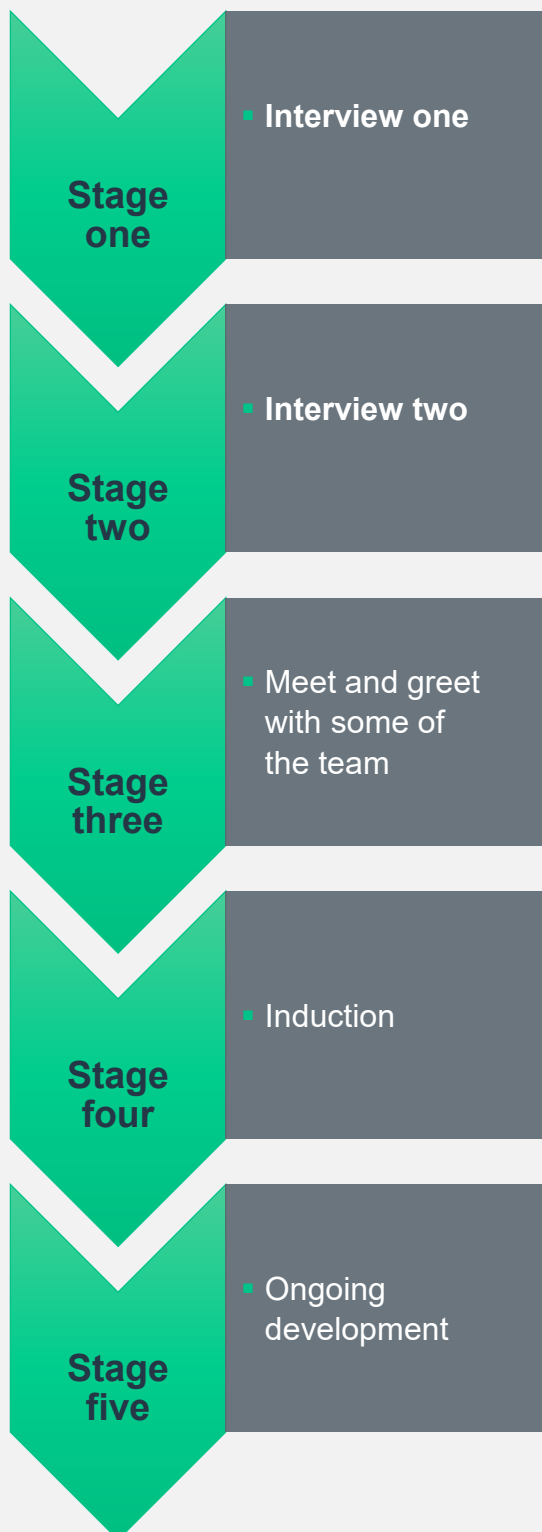
## Responsible Business Networks

We embrace individuality and bring diverse teams together, creating an inclusive work environment where all of our talent can flourish. Our inclusion programme has five priority areas, each with partner champions and network groups, in addition to other networks and societies that bring people together within the responsible business programme.

### Our current networks include:

- Arts Society
- Balance in Business - our gender balance network
- Cultural Diversity network
- equaliTW - our LGBTQ+ network
- Family Matters network
- Social Mobility network
- Sustainability network
- Wellbeing network

# Your recruitment journey



**Rob Fowler**

Head of Talent Acquisition  
+44 20 7300 4841  
[r.fowler@taylorwessing.com](mailto:r.fowler@taylorwessing.com)



**Victoria Lewton**

Senior Recruitment Manager  
+44 207 300 7061  
[v.lewton@taylorwessing.com](mailto:v.lewton@taylorwessing.com)



**Daniel Cheasley**

Senior Recruitment Advisor  
+44 20 7300 4965  
[d.cheasley@taylorwessing.com](mailto:d.cheasley@taylorwessing.com)



**Kendell Woods**

Senior Recruitment Advisor  
+44 151 335 5192  
[k.woods@taylorwessing.com](mailto:k.woods@taylorwessing.com)



**Meg Vaughan**

Recruitment Senior Coordinator  
44 151 335 5277  
[m.vaughan@taylorwessing.com](mailto:m.vaughan@taylorwessing.com)



**Lottie Williams**

Recruitment Onboarding  
Senior Advisor  
+44 151 335 5191  
[ch.williams@taylorwessing.com](mailto:ch.williams@taylorwessing.com)

We are committed to making all stages of our recruitment process accessible to candidates with disabilities or long-term health conditions. If you consider yourself to have a disability or long-term health condition, please feel free to be open about this at any point during the recruitment process this will be dealt with in a confidential manner. If you are not sure what adjustments you require, we will work with you to establish the most suitable adjustments at each stage of the recruitment process.

**2700+ people**  
**1250+ lawyers**  
**350+ partners**  
**26 offices**  
**16 jurisdictions**

<b>Argentina*</b>	Buenos Aires	<b>Ireland</b>	Dublin
<b>Austria</b>	Vienna	<b>Italy**</b>	Milan   Rome
<b>Belgium</b>	Brussels	<b>Mexico*</b>	Mexico City
<b>Brazil*</b>	Belo Horizonte   Brasília   Rio de Janeiro   São Paulo	<b>Netherlands</b>	Amsterdam   Eindhoven
<b>Chile*</b>	Santiago de Chile	<b>Nicaragua*</b>	Managua
<b>China</b>	Beijing   Shanghai	<b>Panama*</b>	Panama City
<b>Colombia*</b>	Bogotá   Bogotá, main office	<b>Peru*</b>	Lima
<b>Costa Rica*</b>	Guanacaste   San José	<b>Poland</b>	Warsaw
<b>Czech Republic</b>	Brno   Prague	<b>Portugal*</b>	Braga   Lisbon   Porto
<b>Dominican Republic*</b>	Santo Domingo	<b>Puerto Rico*</b>	San Juan
<b>Ecuador*</b>	Cuenca   Guayaquil   Manta   Quito	<b>Slovakia</b>	Bratislava
<b>El Salvador*</b>	San Salvador	<b>South Korea**</b>	Seoul
<b>France</b>	Paris	<b>Spain*</b>	Barcelona   Canary Islands   Madrid   Pamplona   Seville   Valencia   Vitoria   Zaragoza
<b>Germany</b>	Berlin   Düsseldorf   Frankfurt   Hamburg   Munich	<b>UAE</b>	Dubai
<b>Guatemala*</b>	Guatemala	<b>Ukraine</b>	Kyiv
<b>Honduras*</b>	San Pedro Sula   Tegucigalpa	<b>United Kingdom</b>	Cambridge   Liverpool   London
<b>Hungary</b>	Budapest	<b>Uruguay*</b>	Montevideo
		<b>USA</b>	New York   San Francisco

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